

MANLY 16FT. SKIFF SAILING CLUB

49th

**ANNUAL
REPORT**

AND

FINANCIAL STATEMENT

FOR THE YEAR ENDED

30th APRIL, 1971

TO BE PRESENTED AT THE CLUB HOUSE, MANLY
ON MONDAY, 9th AUGUST, 1971 AT 7.30 p.m.

MANLY BOAT SKIFF SAILING CLUB

ANNUAL REPORT & BALANCE SHEET

FOR THE YEAR ENDING - 30TH APRIL, 1971.

To be presented to members at the 49th Annual General Meeting to be held at the Clubhouse, East Esplanade Manly, on Monday, 9th August, 1971 at 7.30 p.m.

A G E N D A

1. Apologies.
2. Chairman's address.
3. To receive report from the Committee.
4. To receive and consider the Income and Expenditure Account, the Balance Sheet and the report of the Auditor.
5. To elect the Committee for the ensuing year.
6. To elect an Auditor or Auditors.
7. To deal with any other business of which due notice has been given.
8. To deal with any other business that the meeting may approve of which due notice has not been given.

OFFICE BEARERS 1970-1971.

MANAGEMENT COMMITTEE

PRESIDENT

K. CLARKE (Resigned 2.11.70)
J. M. TIERNEY

VICE PRESIDENT

D. HOOLEY

HON. SECRETARY

P. W. NOLAN

ASST. SECRETARY

W. de C. PARKINSON

TREASURER

B. WATSON

SOCIAL SECRETARY

S. KIMBERLEY

PUBLICITY OFFICER

J. TIER

R. Buchelin
F. Aarts
W. Porter

J. Munson
P. Dunn from 30.11.70

LIFE MEMBERS

E. Andrew
R. M. Dubois
R. J. May
A. L. Schultz

K. Kershaw
T. Fawkner
W. Russell Slade
W. G. Hole

C. A. Sellar
A. M. Dwyer
J. A. Forsyth
K. Clarke
G. S. Johnston

SAILING COMMITTEE

COMMODORE

A. L. SCHULTZ

VICE COMMODORE

A. DEMOON

CLUB CAPTAIN

G. FITZGERALD

VICE CLUB CAPTAIN

D. HART

RACE SECRETARY

M. McMAHON

SAILING COMMITTEE (CONT.)

STARTER & JUDGE
D. TREHARNE SMR.

ASST. STARTER & JUDGE
T. FAWKNER

HANDICAPPERS

H. Graham, T. Fawkner, D. Treharne, A. Barnabas

BOAT & SAIL MEASURERS

H. Graham B. Ballantine W. McMahon

UMPIRES

M. Vial A. Denoon B. Ballantine

DELEGATES TO N.S.W. 16FT. SKIFF ASSOCIATION

W. Porter R. Gibson J. Talty

AUDITORS

C. D. Cameron & Co.

TRUSTEES

C. A. Seller W. G. Hole J. A. Trigione

STAFF

Manager

Asst. Manager

O. Scott
C. Thomspen
J. Ingenillum
C. Hutcherson
K. Flannery
G. Richardson

LADIES & GENTLEMEN,

The 1970/71 Trading year once again produced a satisfactory result as shown in the attached financial statement. As experienced in all forms of business and industry, the cost factor involving wages and material has eroded what could have been one of our best trading years. As most members are aware, the current financial state of the Club is secure and one of no concern.

MEMBERSHIP

Membership of the club now stands at 690, details of which are as follows:

Life	14	Associate	499
Active	157	Junior	20

COMMITTEE

Members of the Management Committee have fulfilled their duties satisfactorily and without their time and effort, which is entirely voluntary, and somewhat demanding, your club could not function smoothly.

A total of 24 Committee Meetings were held throughout the year and the attendance summary is as follows:-

	Apologies			Apologies	
J. Tierney	24		S. Kimberley	23	1
P. Nolan	16	6	W. Parkinson	18	2
B. Watson	17	4	W. Porter	21	1
D. Hooley	22	2	J. Tier	13	3
R. Buchelin	14	3	J. Munson	17	3
F. Aarts	19	2	P. Dunn	16	(from 3.11.70)

BUILDING

General maintenance work was regularly carried out throughout the year. Due to the outstanding debt on the club being almost relinquished, the Committee put into motion plans and ideas for the re-building of the clubhouse premises. These actions are of course in the infancy stage and as the problems in this matter are large, it will be a long time yet before we are in any position to rebuild.

SKIFF REGISTER

The Club finished the season with 22 boats on the register. The standard of boats and crews was very high and the general dedication of most produced some fine racing. It is pleasing to learn of some new boats coming into the club for next season and all indications are that the new season should be as good if not better than last season. The Training Class continued throughout the year and was instrumental in training many new "Sailors". It is of interest to all to note that from it came our first lady skipper, Shirley Lockitt who with other trainees have now become proud owners of their own boat. Doug Kiely's "boys" once again filled the ranks of the junior members of the club and its pleasing to record here that their sailing ability is improving every race.

AUSTRALIAN CHAMPIONSHIP AND INTER CLUB RACING

Michael Polkinghorne who never ceases trying to win this Title was to some degree unlucky this year in not being our first Australian Champion. The series of races from all accounts was sailed in an air of the strongest tension and competition, the eventual winner being "Minx" sailed by Trevor Beardsmore from the Middle Harbour Club. All that can be added to this report is "better luck this season". It is pleasing however to report on Michael's consolation prizes, namely the Port Botany and Botany Bay Championships. These races are sailed under very trying conditions and for one boat to win on two occasions speaks for itself. Congratulations are extended to Mike and crew for a very fine performance throughout the season.

CLUB CHAMPIONSHIP & POINT SCORE

"Bluefin" skippered by Mike Pollinghorne was successful in clinching the double this year. Hot on the heels of "Bluefin" in the point score was "Matana" skippered by Bill McMahon, the difference between the two being only three points. Congratulations to Mike and his crew for another fine performance.

CREWS TROPHY

This event resulted in a tie between "Rascal" skippered by Ian Barrett and "Sou Easter" with Bob May at the helm.

PERCE JOHNSTON MEMORIAL TRAVIS RACE

Middle Harbour Club was once again too good for Manly and won this event. Boats representing Manly were "Bluefin", "Matana", "Keenshape" and "Privateer". The race will be sailed on the Middle Harbour Course in the coming season.

DRUMMOYNE CHALLENGE CUP

This event is a Triangular Teams Race between Drummoyne Middle Harbour and Manly and was sailed on our course. Drummoyne won this race with a dead heat for second between Middle Harbour and Manly

AUSTRALIAN CHAMPIONSHIP

As reported earlier in the report, this event was won by "Minx" sailed by Trevor Beardsmore from Middle Harbour Club. "Bluefin" represented our club. Conditions were by all reports, up to the usual standard that are experienced on the Brisbane River and most heats were sailed in good breezes. Congratulations to Trevor on his second Australian Championship.

N.S.W. 18FT. SAILING LEAGUE

The venue for this year's challenge was on our Course. A very good "roll up" from the League cemented the bond that exists between the two clubs. The combined race was won by "Travelodge" (R. Holmes) from "Willie B" and "Australia". The handicap on this occasion went to the Boy Scouts in "Seer" skippered by R. deVries.

RESULTS OF CLUB RACING

<u>1970</u>	<u>RACE</u>	<u>SKIFF</u>	<u>SKIPPER</u>
5/9	Invtn. Middle Hrbr NPS	Race abandoned	
19/9	Club trophy NPS	Bluefin	M. Polkinghorne
26/9	J.G.Graham Mem. Trophy PS	Matana	W. McMahon
3/10	H. Coleman trophy PS	Ellie-D	P. Dunn
10/10	A.A.Marshall Mem trophy PS	Gannet	R. Gibson
	1st heat Crews Trophy		
17/10	Commodore AL Schultz Try PS	Shy-Off	E. Jones
	1st heat Club C'ship	Bluefin	M. Polkinghorne
18/10	Port Jackson C'ship	Robara S	R. Stuart
	Hcp won by	Ellie-D	P. Dunn
24/10	Club trophy NPS	Hustler	D. Hart
31/10	Bare-Kat Trophy NPS	Gannet	Ross Gibson
7/11	E.Mitchell Mem. Race -		
	A. Forsyth Trophy	Seer	R. deVries
14/11	Club Trophy NPS	Sou'Easter	R. May
21/11	Angus & Coote Trophy PS	Bluefin	T. Barnabas
28/11	Autex Trophy PS	Rascal	I. Barrett
	2nd heat Crews Trophy		
12/12	Manly Boatshed Trophy PS	Privateer	R. Brown
	2nd heat club c'ship	Bluefin	M. Polkinghorne
16/12	4th Wednesday race NPS	Bare-Kat	F. Aarts
	(first 3 races abandoned)		
19/12	Club trophy PS		
	3rd heat Crews Trophy	Rascal	I. Barrett
23/12	5th Wednesday Race NPS	Seer	R. deVries
<u>1971</u>			
2/1	R. May Trophy PS	Gannet	Ross Gibson
6/1	6th Wednesday race NPS	Ellie-D	W. McMahon
9/1	T. Fawkner Trophy PS	Gannet	Ross Gibson
13/1	7th Wednesday race NPS	Matana	W. McMahon
16/1	Sierra Trophy PS	Ellie-D	P. Dunn
	3rd heat club c'ship	Bluefin	M. Polkinghorne
23/1	K. Clarke Trophy PS	Matana	W. McMahon
24/1	Perce Johnston Teams Race	Middle Harbour	
27/1	9th Wednesday race NPS	Shy-Off	E. Jones
30/1	Club trophy NPS	Bare-Kat	F. Aarts
3/2	10th Wednesday Race NPS	Dakeda	D. Stephens
6/2	R. Lundie Trophy PS		
	4th heat Crews Trophy	Hustler	J. Talty

<u>1971</u>	<u>RACE</u>	<u>SKIFF</u>	<u>SKIPPER</u>
20/2	G. Johnston Shoe Repair Trophy Invtn. N.S.W. 18ft. League PS	Seer Travelodge	R. deVries R. Holmes
13/2	Charles Wood Trophy PS	Ellie-D	P. Dunn
27/2	Associates Trophy PS 4th heat Club C'ship	Bare-Kat Bluefin	F. Aarts M. Polkinghorne
28/2	Ladies Day NPS	Matana	Mrs. L. McMahon
6/3	Archina Trophy PS	Sou' Easter	R. May
13/3	Club Captain Trophy PS 5th heat Crews Trophy	Seer	R. deVries
14/3	Old Buffers Day NPS	Matana	D. Stewart
20/3	R. Smith Memorial Trophy PS	Hustler	D. Hart
27/3	J. Webb Trophy PS	Bluefin	M. Polkinghorne
3/4	J. Dwyer Trophy PS	Matana	W. McMahon
17/4	J. Rando Trophy PS	Bluefin	M. Polkinghorne

Points Score - Bluefin - 91 points

Club Championship - Bluefin - 500 points

Crews Trophy - Rascal and Sou' Easter - 22 points

SOCIAL RACING

Our older members were again entertained by the Club on Sunday, 14th March and showed that they have not lost the skill as skippers in the race. Sailed in a light to medium nor-easter, the race asked a lot in the light weather tactics, the eventual victor being Dudley Stewart in the "Matana". Commodore Arthur Schultz presented the trophies at a function following the race and all participants agreed it was a very enjoyable day.

LADIES DAY

The ladies had their turn on Sunday, 28th February. "Matana" once again produced a winner and the lucky lady in question was Mrs. L. McMahon. A trophy for the race was presented to Mrs. McMahon on Presentation Night.

PRESENTATION DINNER

Over 150 members and friends gathered at the Club on Saturday, 12th June for our annual Presentation Dinner. This function was up to its usual standard and our club was honoured to have our Trophy Donors as guests for the evening.

TREASURER

Mr. Brian Watson once again carried out his duties as Treasurer with first class efficiency.

PUBLICITY

The publicity has been handled by Messrs. J. Tier and F. Aarts. Members are reminded that any news items that should be included in the Corso Puff must be placed in the letter box during the last week of each month.

RACE SECRETARY

Michael McMahon more than capably handled this important job. Gratitude is expressed to Michael on his efforts.

RACING OFFICIALS AND TOWAGE

Our Racing Officials as listed in the front of this report are as efficient a group as could be wished for and it is of interest to note that Dave Treharne and Tom Fawker are still N.S.W. 16ft. Skiff Association Starter and Judge and Assistant Starter respectively.

TROPHY DONORS

The generous support given the Club by our Trophy Donors is much appreciated and we record our thanks to the following: Mrs. E. Scott and Mrs. L. Mitchell, Mrs. P. Smith, A.L. Schultz, C. Wood, T. Fawker, M. Vial, Family of late J.G. Graham, J. Webb, D. Treharne Snr. B. & G. Johnston, R. Lundie, J.M. Tierney, J.A. Forsyth, M. Coleman, Angus & Coote, A. Curry R. Conrad, G. Fitzgerald, R. Buchelin, J.B. Parker, R. May, J. Rando, J. Dwyer, K. Clarke.

CATERING

Our Dining Room is being well managed by Mr. F. Ettler who looks after our members very well in this regard.

OBITUARY

Sympathy is extended to the relatives and friends of members who have passed away during the year.

CONCLUSION

This report is written on the eve of the Club's 50th Anniversary. Many faces have passed through its doors during that long period of time and no doubt the future will see many more. The Club has been fortunate over the years of the voluntary service of many dedicated persons, who, without financial gain, devoted many hours into the running machinery of the club. Without their efforts your club would cease to function successfully. It is with this view in mind that I ask all active members to give serious consideration to making application for nomination as a Committeeman on the Management Committee. There are only 12 vacancies to be filled and I ask all those members eligible to make the effort and help and do your "bit" for your club.

It is opportune whilst I am on the subject to advise that due to personal reasons I will not be standing for re-election to the Committee.

It would be most unfair to the members who have served with me on Committee over the last 4 years if I did not extend to them my thanks for the assistance given to me by them during this time.

I would like also to record here on behalf of all members a special vote of thanks to your retiring Treasurer, Brian Watson. There are not many members of the club who realise the time and effort that is spent and made by Brian in keeping the books in order. To Brian, on behalf of all "thanks a lot".

Finally to Gwen Richardson our club stenographer, I give my special thanks for her knowledge and efforts in keeping the paper work up to date. Her assistance has made my job as Hon. Secretary so much easier.

P. W. NOLAN
HON. SECRETARY.

ADDENDUM

LADIES & GENTLEMEN,

The previous pages of this report adequately tell the year's growth story. In particular they show a big advance in the primary purpose of the club's existence - sailing.

Despite this onward march our club champion Michael Polkinghorne still holds pride of place on the Honour Board. On behalf of all members, congratulations to Michael and his crew, not only for retaining the Club Title but for his other successes last season, particularly those on Botany Bay.

The Club's 50th season starts in a few short weeks. Already the Committee holds applications from several members to sail new boats and together with those who are "up dating" the quality of our fleet should test all opposition. It is also on record at the moment that at least three extra boats and crews will join us. The newcomers are mainly the product of our training programme. So we enter the coming year with not only quantity but quality.

Next year heralds the introduction of the Flying Eleven class as our junior division. From this fleet we can confidently look forward to a time when both boys and girls trained in these little boats progress to skiffs. I am sure there are parents amongst our members who themselves have missed the opportunity to sail but will derive great pleasure in fostering, encouraging and following their children in the sailing world. A parent and child atmosphere must eventually prevail and make the "sailos" a family club.

Our growth story has continued on the financial side. Trading in all departments has increased. Unfortunately the increases apply to both debit and credit columns. The inflationary trend has added to our costs on the majority of items listed. Two big wage rises single out and have had a major influence on the balance sheet. This year's wage bill contains for the first time the full 12 months wages for our 3rd permanent employee. During the year the committee acted to contain the wage bill. This proved a difficult proposition when it is remembered the club is staffed 80 hours per week by only three permanent employees. Some of these hours are worked with only one steward. (It is hard to get $\frac{1}{2}$ or $\frac{3}{4}$ of a steward). We are not alone in the fight against spiralling wage costs. The mass media has kept us well informed on the

adversely affected balance sheets of Australia's largest Companies as well as State and Commonwealth Governments.

The growth of our fleet has made inroads on the prize money account. But isn't this our ultimate goal?

In spite of the foregoing the bank pass sheets no longer come "in the red". To accomplish this, your committee, composed in the main of young enthusiasts has had to work hard. I think much of their success is due to their youthful vigor and they warrant your thanks.

Behind the scenes there are many people, some members, some not, who each add a little of that which makes the Sailors swing. I wish to thank all who have contributed to the club's success.

I thank our trophy donors and mention Jim Parker and "The Sun" for promoting Wednesday racing. To our sailing officials I say thank you on behalf of all who have enjoyed the sport they make possible. Thanks also the social members who help keep us afloat. Thanks to Mr. Bill Marsh for his courtesies to the club over the years, and to our "head gardener" (who is always out in front) Basil Ballantine. The progressive thought and consistent effort of George Johnston has created the "Travelling Fund" to encourage our boats to test themselves in open company. George not only raised the funds to meet his estimate but has finished with a healthy balance to start next season. Well done George.

I venture to say that our current staff, both permanent and casuals, are the best we have ever had. Remembering the cheerful way they put up with all our different moods I say thank you to them.

In conclusion I pay tribute to the members who regularly support the trading side of the club. In particular I acknowledge the dedicated band of associate members who support us and make our sport possible and rarely receive any material benefit or our gratitude.

J. M. TIERNEY
PRESIDENT.


MANLY 16FT. SKIFF SAILING CLUB.

BALANCE SHEET AS AT 30TH APRIL, 1971.
(Figures brought to the nearest \$1).

<u>1970</u>			
	<u>FIXED ASSETS</u>		
44,636	Club Buildings at Cost as at 1st May, 1970		48,233
<u>3,597</u>	<u>Add: Additions at Cost</u>		<u>296</u>
48,233			48,529
15,136	Furniture, Plant and Fittings at Cost less Depreciation		15,476
7,261	Poker Machines at Cost less Depreciation		7,325
<u>561</u>	<u>Carpet at Cost less Depreciation</u>		<u>449</u>
71,191		<u>TOTAL FIXED ASSETS</u>	71,779
1,979	Stock on Hand		1,868
	Sundry Debtors	2,083	
318	<u>Less: Provision for Doubtful Debts</u>	<u>2,083</u>	-
1,080	Change and Deposits		1,080
30	Investments - Mounts Bay Sailing Club Debentures		30
2,124	Prepayments - Licence Fees, Insurance, Rent and Rates in Advance		2,315
	Commercial Bank of Australia Ltd.		
	General Account	4,928	
<u>-</u>	<u>Less: Advance Account</u>	<u>1,608</u>	<u>3,320</u>
76,722		<u>TOTAL ASSETS</u>	80,392
4,061	<u>Less: Commercial Bank of Australia Ltd.</u>	-	
1,149	Ainsworth Distributors Pty. Ltd.	211	
8,643	Sundry Trade Creditors and Accruals	9,783	9,994
<u>\$62,869</u>		<u>ACCUMULATED FUNDS</u>	<u>\$70,398</u>
	<u>Represented by:-</u>		
47,240	Balance of Accumulated Funds as at 1st May, 1970	62,869	
16,792	<u>Add: Net Surplus for year to 30th April, 1971</u>	7,009	
<u>1,163DR.</u>	Decrease in Provision for Doubtful Debts	<u>520</u>	
<u>\$62,869</u>	<u>ACCUMULATED FUNDS AS AT 30TH APRIL, 1971</u>		<u>\$70,398</u>

AUDITORS' REPORT.

We have examined the books of account, minute book and vouchers of The Manly 16ft. Skiff Sailing Club for the year to 30th April, 1971. We have obtained all the information we have required, and in our opinion, the Trading and Profit and Loss Account and the Balance Sheet as at the 30th April, 1971, are properly drawn up so as to give a true and fair view of the state of the Club's affairs according to the best of our information and as shown by the records. We have accepted the Certificate of Hamlyn Browne & Co. Pty. Ltd. as to the value of bar stock on hand at the 30th April, 1971.


C.D. CAMERON & CO.
PUBLIC ACCOUNTANTS.

(Registered under the Public Accountants
Registration Act 1945, as amended).

4 Belgrave Street,
Manly.

MANLY 16FT. SKIFF SAILING CLUB.

TRADING AND PROFIT AND LOSS ACCOUNT FOR THE YEAR ENDED 30TH APRIL, 1971.

<u>1970</u>		
65,628	Gross Sales	72,338
<u>1,828</u>	Stock on Hand 30.4.71	<u>1,800</u>
67,456		74,138
1,523	<u>Less: Stock on Hand 30.4.70</u>	1,828
<u>41,748</u>	Purchases	<u>44,380</u>
53,205		46,208
53,669	Poker Machine Revenue	27,930
<u>587</u>	Sundry Income	933
78,441		<u>55,668</u>
		83,598
	<u>Less: Sailing Expenses, Towage & Launch Hire</u>	
1,517	& Sundries	1,426
850	Audit and Accountancy Fees	948
1,119	Bank Interest and Charges	855
2,044	Catering Costs less Receipts	2,688
2,793	Cleaning and Cartage	2,418
2,324	Depreciation	2,566
190	Donations	-
9,169	Entertainment	10,254
1,680	Gas and Electricity	1,948
378	General Administrative	398
1,510	Insurances	1,733
3,917	Licences - Poker Machine 4,000	
1,588	Liquor	<u>1,966</u>
-	Payroll Tax	5,966
870	Printing and Stationery	255
402	Postages	1,049
388	Rent and Rates	476
	Repairs and Replacements -	379
377	Building	1,203
2,617	Plant, Furniture etc.	<u>2,964</u>
1,222	Sundry Expenses	4,167
7,450	Taxation on Poker Machines	912
255	Telephone	7,610
<u>21,217</u>	Wages	420
14,564		<u>31,006</u>
4,428	Membership - Subscriptions	77,474.
<u>640</u>	- Application Fees	<u>1,180</u>
19,362		6,124
<u>2,840</u>	<u>Less: Trophies and Prize Money</u>	12,228
<u>\$16,792</u>		<u>5,219</u>
	<u>NET SURPLUS FOR YEAR</u>	<u>\$ 7,009</u>