

Manly 16ft Skiff Sailing Club



**14th Annual Report and
Balance Sheet 1986-1987**

MANLY 16FT. SKIFF SAILING CLUB LIMITED

NOTICE

The 14th Annual General Meeting of the Manly 16ft Skiff Sailing Club Limited will be held at 8.30 pm on Monday, 14th September, 1987, in the Clubhouse, East Esplanade, Manly.

AGENDA

1. Confirmation of the Minutes of the 13th Annual General Meeting held on 25th August, 1986.
2. Apologies.
3. To receive and consider the Balance Sheet, Income and Expenditure Account and the report of the Auditor.
5. To elect the Board for the ensuing year.
6. To appoint an auditor.
7. To deal with any business of which due notice has been given.
8. To deal with any other business that the meeting may approve of which due notice has not been given.

PROXY VOTING

Section 30(1)(d) of the Registered Clubs Act prohibits the use of Proxy Votes.

NOMINATIONS FOR BOARD OF DIRECTORS

Nominations for the Board of Directors must be in the hands of the Secretary not less than 14 days prior to the date set for the Annual General Meeting.

MOTION TO ELECT A LIFE MEMBER

Notice is hereby given that at the Annual General Meeting of The Manly 16ft Skiff Sailing Club Limited, to be held on Monday, 14th September, 1987, a Motion to elect a Life Member will be presented.

OFFICERS AND DIRECTORS – SEASON 1986/87

PRESIDENT D.J.M. Kiely, O.A.M.	VICE PRESIDENT W. Standing
CLUB SECRETARY J. Fitzgerald	TREASURER M.J. McMahon
SOCIAL SECRETARY P. St. John	POKER MACHINES R. Norminton
BUILDING D. Hooley	DIRECTORS I. Hutchinson, M. Deacon

ATTENDANCE AT BOARD MEETINGS

D. Kiely 13	P. St. John 13
W. Standing 12	D. Hooley 12
M. McMahon 12	M. Deacon 7
R. Norminton 10	I. Hutchinson 13

SAILING OFFICIALS – 1986-87

COMMODORE J. Lamond	VICE COMMODORE I. Hutchinson
RACE SECRETARY G. Jones	CLUB CAPTAIN G. Fitzgerald
VICE CAPTAIN L. Stapleton	COMP. SECRETARY E. Gray J.P.
STARTER & JUDGE H. Graham	ASST. STARTER & JUDGE J. Triglone

HANDICAPPERS

J. Triglone, H. Graham, R. May

BOAT & SAIL MEASURERS

W. Standing, B. Scott, D. Moss, H. Graham, G. Paton

ASSOCIATION DELEGATES

M. McMahon, M Triglone

PUBLICITY OFFICER

I. Hutchinson

SENIOR RESCUE BOAT OPERATOR

E. Gray J.P.

AUDITORS

Bland & Partners

PRESENT LIFE MEMBERS

E. Andrew, K.A. Clarke, A.M. Dwyer, A. Denoon, R. Hanlon, W.G. Hole, G.S. Johnston, R.J. May, H. Graham, W. Russell Slade, C.A. Seller, W. Standing, D. Treharne, G. Fitzgerald, R. Norminton, D. Kiely O.A.M.

PAST LIFE MEMBERS

J. Graham, G. Burton, J. Forsyth, G. Johnston, P. Johnston, H. Lemon, A. Marshall, A.L. Schultz, L. Simms, R. Dubois, T. Fawkner O.B.E., K. Kershaw.

REGISTER OF MEMBERS AS AT 30/4/87

CLASS "A"	156
CLASS "B"	540
CLASS "C"	29
TOTAL	725

SECRETARY MANAGER'S REPORT

Once again our club has had another great year, a record trading result, with bar and poker machines increasing profits.

With our trading, continuing high inflation levels, government excise and taxation increases will put pressure on our selling price. It is our intention that the current prices will be maintained as long as possible and continue to be among the lowest in the area.

A most successful sailing season was highlighted with ASEA winning the State and Australian championships. Congratulations to Gavin and his crew. To all sailing divisions I would like to wish you every success for the coming season.

To the board of directors, bar and catering staff thank you for your loyalty and support throughout the year.

A very warm welcome to our new members and I hope your association with the club is a long and happy one.

To all members who patronise the club thank you, your support has helped to make the club so successful.

John Fitzgerald

PRESIDENT'S REPORT

Again I have the privilege of reporting bumper financial success for your club. From the enclosed reports it is very obvious that you have used the club as a meeting place with your friends.

We saw three new directors come on to the Board this year and they ensured that the work established by their predecessors has been carried forward. To all the members of the Board of Directors I give my thanks for a hard and thankless job well done.

Again, John Fitzgerald has conducted the club's business in a very friendly atmosphere and my thanks and your thanks go to him for a job well done.

Our boats acquitted themselves reasonably well during a very cluttered season, the top boats only letting us down once during this time.

ASEA, Gavin Jones and company, are to be congratulated on winning the State and Australian Championships.

To the Commodore and his band of helpers, I give thanks for a good season on the water. There are quite a few changes in Sailing Officials in the coming season and to those who have retired, thank you for your valuable help.

My special thanks go to Wally Standing who has stood down from the position of Vice President after backing me for a great number of years. He has constantly helped the younger members of the Board with the problems of management. He will be missed.

With the Bicentennial Year coming up, the club will be involved in some of Manly Council's projects and all members are invited to join us on various occasions during 1988 to celebrate 200 years of history — especially Manly history.

To my wife, Rae, my thanks for her help in the past year of hard endeavor and to all my friends in the club, thank you for your confidence in me as the President. You have made my job so much easier.

The new season is upon us and we can look forward to some capital expenditure in fixing our surrounding grounds and updating the interior of the club.

Your Board of Management has had lengthy discussions on how to restructure the Board and an Extraordinary General Meeting will be held before the Annual General Meeting to give members a chance to change the Articles of Association, so that a more "updated" Board of Management can conduct your affairs in the coming year.

Let us all join together and make the coming year another good one for our club.

Douglas Kiely, O.A.M.

TREASURER'S REPORT

The net profit from club activities in the financial year to the 30th April, 1987, was \$85,908.

This represents an increase of 4.3% (\$3,556) on last year's profit and is particularly pleasing when it is considered that bar prices were not increased at all during the year despite several increases in the wholesale price. This club's bar prices are among the most reasonable on the peninsula and members who use the club regularly are gaining the most benefit. As a result of this policy the gross profit margin on our bar sales is now down to 46.6% (49.7% in 1986).

As a result of normal inflation, increases were again evident in most areas of expenditure, however, these were adequately covered by increases in the following revenue items — bar sales \$45,287 (12.5%), poker machine revenue \$28,657 (13.7%) and interest received on investments \$15,565 (79%).

The most significant (together with reasons) were:

Taxation on poker machines	\$5,433	—	commensurate with increase in turnover
Entertainment	\$5,523	—	conduct of several major inter-club sailing events during the season
Liquor licence	\$3,279	—	commensurate with increase in turnover
Sundry expenditure	\$5,033	—	increase in cost of replacing sundry bar items such as glasses
Wages	\$17,713	—	general wage increases plus implementation of the 38 hour week
Sailing expenses	\$3,614	—	expenses associated with the maintenance of rounding marks and also in conducting various inter-club events

One item of expense which decreased significantly was the cost of licensing poker machines. The reduction of \$3,824 resulted from the replacement of two 20 cent machines with 10 cent machines which attract a lower licensing fee.

Present indications are that our profit level for the 1987/88 financial year should be maintained.

Michael McMahon
Hon. Treasurer

STATEMENT BY DIRECTORS

In the opinion of the Directors of the Company:

1. (a) The accompanying Profit & Loss Account is drawn up so as to give a true and fair view of the results of the Company for the financial year ended 30th April, 1987.
(b) The accompanying Balance Sheet is drawn up so as to give a true and fair view of the state of affairs of the Company as at the end of that financial year.
(c) At the date of this statement, there are reasonable grounds to believe that the Company will be able to pay its debts as and when they fall due.
2. The accompanying Accounts have been made out in accordance with Australian accounting standards and applicable approved accounting standards.

This statement is made in accordance with a resolution of the Board of Directors and is signed for and on behalf of the Directors by:

D.J.M. Kiely,
Director

Dated this 31st day of July, 1987.

M.J. McMahon,
Director

AUDITOR'S REPORT

To the Members of The Manly 16ft Skiff Sailing Club Limited.

We have audited the accompanying accounts in accordance with the Australian Auditing Standards.

In our opinion:

- (a) The Accounts are properly drawn up in accordance with the provisions of the Companies (N.S.W.) Code so as to give a true and fair view of:
- (i) The State of affairs of the Company as at the 30th, April, 1987 and of its results for the year ended on that date, and
 - (ii) The other matters required by Section 269 of the Code to be dealt with in the accounts, and are in accordance with Australian Accounting Standards.
- (b) The Accounting Records and other records, and the registers required by that Code to be kept by the Company have been properly kept in accordance with the provisions of that code.
- (c) The accompanying financial statements have been made out in accordance with applicable approved accounting standards.

Bland and Partners
Public Accountants

P. F. Freeman – Partner
(Registered under the Public
Accountants' Registration Act,
1945 as amended.)

Dated at Brookvale this
31st day of July, 1987.

DIRECTORS' REPORT

Your Directors present their report on the accounts of the Manly 16ft. Skiff Sailing Club Limited for the year ended 30th April, 1987.

1. DIRECTORS' NAMES

At the date of this report, the names of the Directors in office are:

Douglas James Malbon Kiely	David John Hooley
Michael Joseph McMahon	Peter St. John
Walter Standing	Kenneth Ray Norminton
John (Ian) Hutchinson	Michael John Deacon

2. PRINCIPAL ACTIVITIES

The Company continued to operate as a Sailing and Social Club throughout the financial year.

3. RESULTS

The net profit of the Company for the financial year amounted to \$85,908.

4. REVIEW OF OPERATIONS

There were increases in most income producing activities which produced a total income increase of \$55,004. Operating expenditure increases were contained to \$51,448 resulting in a net profit increase of \$3,556. While savings were attained in some areas of expenditure, major increases were evident in wages costs, bar sundries, entertainment, sailing expenses, liquor licence and tax on poker machine revenue.

5. SIGNIFICANT CHANGES

There have been no significant changes in the state of affairs of the Club during the financial year.

6. MATTERS SUBSEQUENT TO END OF FINANCIAL YEAR

At the date of this report there are no matters or circumstances which have arisen since 30th April, 1987 that have significantly affected or may significantly affect: (i) the operations of the Club; (ii) the results of those operations; or (iii) the state of affairs of the Club in the financial year commencing 1st May, 1987.

7. LIKELY DEVELOPMENTS

No major developments are planned or likely to occur in the operations of the Club during the next financial year. The Club is budgeting for a similar level of revenue in 1987/88 as was earned during this year.

8. INFORMATION IN RESPECT OF DIRECTORS

Name	Qualifications	Experience
D.J.M. Kiely	Director since 1974	Clerical/deliveries
M.J. McMahon	Director since 1974	Public servant
W. Standing	Director since 1977	Retired school teacher
K.R. Norminton	Director since 1974	Retired public servant
J. (Ian) Hutchinson	Director since 1986	Sales manager
M.J. Deacon	Director since 1982	Public servant
D.J. Hooley	Director since 1986	Journalist
P. St. John	Director since 1986	Automotive Repairer

9. BENEFITS TO DIRECTORS

No Director has received or has become entitled to receive (since the previous report) any benefits from a contract between the Company and himself, his firm or a Company in which he has a substantial financial interest.

Signed on behalf of the Board this 31st day of July, 1987.

(M.J. McMahon)
Director

(D.J.M. Kiely)
Director

NOTES TO AND FORMING PART OF THE FINANCIAL STATEMENTS

NOTE 1: ACCOUNTING POLICIES

The major accounting policies and practises followed by the Club are:

(a) The financial statements have been prepared under the historical cost convention on a going concern basis and in accordance with generally accepted Australian accounting principles.

(b) Depreciation on Fixed Assets apart from Club buildings. Has been calculated on the diminishing value method of depreciation at a rate of 20%.

(c) The liability to employees for long service leave is recorded in the accounts in respect of those employees who have completed at least five years service.

(d) The liability for sick leave and holiday pay covers all accrued leave as at the end of the financial year.

(e) The Club buildings are situated on leasehold land and are being written off over the 20 year period of the lease (1980-2000).

NOTE 2: AUDIT AND ACCOUNTING FEES

Audit fees of \$2,950 (1986 — \$2,300) were paid to the auditors Bland & Partners. The auditors received no other benefits.

Also included in this item of expense was an amount of \$1,130 (1986 — \$1,330) paid to Murray Woods (Blundell Pty. Ltd. for stocktaking services and \$679 (1986 — nil) paid to Ainsworth Distributors (NSW) for preparation of poker machine analysis returns.

NOTE 3: INTEREST RECEIVED

Interest was received from the following sources during the year:

Esanda Limited	\$3,672
Barclays Australia (Finance) Limited	\$11,693
A.N.Z. Banking Group Limited	\$19,850

NOTE 4: UNEXPIRED LEASING COMMITMENTS

Real Estate and Premises payable:

— within 1 year	\$8,970
— later than 1 year but not later than 2 years	\$8,970
— later than 2 years but not later than 5 years	\$26,910
— later than 5 years	\$71,760

Note: The amounts quoted above are based on current rates. The lease payments are subject to review every five years during the lease period (1985, 1990 and 1995). The amount payable for the ensuing period is adjusted to reflect any movement in the CPI during the preceding period.

NOTE 5: TOTAL TURNOVER

	1986	1987
Turnover from trading activities	571,740	645,684
Other operating revenue	40,132	56,566
	<u>611,872</u>	<u>702,250</u>

NOTE 6: DISPOSAL OF ASSETS

A net loss of \$9,605 (1986 — loss of \$4,895) was incurred by the Club arising from the disposal of assets and the net loss has been brought into account in determining the net amount of profit.

NOTE 7: FINANCIAL REPORTING BY SEGMENTS

The Club operates predominantly in one industry. The principal activity of the Club is that of a licenced sporting club under section 14 of the geographical area, being Manly, N.S.W., Australia.

STATEMENT OF SOURCE AND APPLICATION OF FUNDS FOR THE YEAR ENDED 30TH APRIL, 1987

	1986 \$	1987 \$
SOURCE OF FUNDS		
FUNDS FROM OPERATIONS — see note 1	611,872	702,250
less outflow of funds from operations	<u>491,406</u>	<u>571,422</u>
	120,466	130,828
REDUCTION IN ASSETS		
Current assets		
Prepayments	—	4,909
INCREASE IN LIABILITIES		
Current liabilities		
Sundry trade creditors and accruals	9,378	—
Provision for sick leave	366	938
Provision for holiday pay	<u>3,068</u>	<u>1,444</u>
	12,812	2,382
Non—current liabilities		
Provision for long service leave	598	1,385
	<u>133,876</u>	<u>139,504</u>
APPLICATION OF FUNDS		
INCREASE IN ASSETS		
Current assets		
Stock on hand	4,400	3,547
Cash on hand	—	300
Sailing advances	569	385
Bank — current account	6,854	31,004
Cash investments	85,624	50,376
Sundry debtors	1,179	25
Prepayments	<u>7,821</u>	<u>—</u>
	106,447	85,637
Non—current assets		
Plant, furniture and fittings	2,191	3,712
Poker machines	10,925	44,785
Rescue boat	14,198	—
Training 16ft. Skiff	—	3,000
	<u>27,315</u>	<u>51,497</u>
REDUCTION IN LIABILITIES		
Current liabilities		
Sundry trade creditors and accruals	—	1,985
Subscriptions in advance	<u>115</u>	<u>385</u>
	115	2,370
	<u>133,876</u>	<u>139,504</u>
NOTE 1		
Reconciliation of funds from operations with the operating (net) profit:		
Funds from operations	120,466	130,828
less:		
Depreciation	33,219	35,855
Loss on disposal of assets	<u>4,895</u>	<u>9,065</u>
	38,114	44,920
	<u>82,352</u>	<u>85,908</u>

MANLY 16FT. SKIFF SAILING CLUB LIMITED
BALANCE SHEET AS AT 30TH APRIL, 1987

1986		1987
\$	\$	\$
	FIXED ASSETS	
	Club Building	155,936
114,519	LESS Provision for depreciation	<u>49,597</u>
	Club Building - Annexe	15,000
10,500	LESS Provision for depreciation	<u>5,250</u>
	Plant, Furniture and Fittings - at cost	62,385
25,819	LESS Provision for depreciation	<u>38,801</u>
	Rescue Craft	16,543
13,686	LESS Provision for depreciation	<u>5,594</u>
	Outboard Motor	1,558
997	LESS Provision for depreciation	<u>761</u>
	Poker Machines	133,272
67,534	LESS Provision for depreciation	<u>47,400</u>
	Carpet	5,933
1,796	LESS Provision for depreciation	<u>4,496</u>
	16ft. Skiff	3,000
	LESS Provision for depreciation	<u>300</u>
234,851	TOTAL FIXED ASSETS	<u>241,428</u>
	CURRENT ASSETS	
23,035	Stock on hand - at cost	26,582
3,960	Cash on hand	4,260
1,892	Sundry debtors	1,917
13,952	Prepayments - rates, liquor and poker machine fees in advance	9,043
569	Sailing advances	954
6,681	A.N.Z. Bank - Current account	37,685
40,000	Investments - Esanda Limited	-
160,624	- Barclays Australia (Finance)	-
-	- A.N.Z. Banking Group Ltd	<u>251,000</u>
485,564	TOTAL ASSETS	<u>572,869</u>
	LESS CURRENT LIABILITIES (Repayable within 12 months)	
45,881	Sundry trade creditors and accruals	43,896
4,820	Subscriptions in advance	4,435
2,096	Provision for sick leave	3,034
7,083	Provision for holiday pay	<u>8,527</u>
425,684		<u>512,977</u>
	LESS LONG TERM LIABILITIES	
3,772	Provision for long service leave	<u>5,157</u>
<u>421,912</u>	NET ASSETS	<u>507,820</u>
	Represented by:	
	ACCUMULATED FUNDS	
339,560	Balance as at 1st May, 1986	421,912
82,352	Add: Net Income for year	<u>85,908</u>
<u>421,912</u>		<u>507,820</u>

MANLY 16FT. SKIFF SAILING CLUB LIMITED
TRADING AND PROFIT & LOSS STATEMENT FOR YEAR
ENDED 30TH APRIL, 1987

1986		1987
\$		\$
361,974	Gross Sales	407,261
<u>23,035</u>	Stock on hand at cost 30/4/87	<u>26,582</u>
385,009		433,843
	LESS	
18,635	Stock on hand at cost 1/5/86	23,035
204,958	Purchases	<u>220,844</u>
180,051		243,879
	ADD OTHER INCOME	
209,766	Poker machine revenue	238,423
3,498	Sundry income	5,071
2,289	Membership - applications	2,520
14,695	- subscriptions	13,760
<u>19,650</u>	Interest received	<u>35,215</u>
429,949		484,953
	LESS EXPENSES	
3,820	Audit and accounting	4,759
1,124	Bank charges and interest	1,440
(2)	Bar deficiency	67
6,560	Catering costs	6,922
11,729	Cleaning and cartage	12,044
33,219	Depreciation	35,855
11,043	Entertainment, social functions, advertising	16,566
10,141	Gas and electricity	10,740
12,995	Insurance	14,327
9,087	Licences - poker machines	5,263
12,440	- liquor	15,719
2,384	Printing and stationery	4,975
1,027	Postage	1,093
13,286	Rent and rates	13,860
	Repairs and maintenance	
6,043	- buildings	9,589
10,978	- plant, furniture and fittings	12,479
14,287	Sundry expenses	19,320
31,334	Taxation on poker machines	36,767
1,109	Telephones	1,686
112,329	Wages	131,217
599	Provision for long service leave	1,384
3,974	Sailing expenses, towage and launch hire	7,588
3,497	Rescue craft expenses	4,062
24,957	Trophies and prizemoney	26,590
7,856	Travellers fund	5,413
1,781	Flying 11 division	(680)
-	Manly Graduate division	-
<u>82,352</u>	NET INCOME FROM CLUB ACTIVITIES	<u>399,045</u>
		<u>85,908</u>

COMMODORE'S REPORT

The 1986-87 season was a very long programme. There were 29 club races, 12 State and national championship races and 19 interclub championship races. A total of 60, for some, two seasons sailing in one. The State title, held at Manly, was an outstanding success, more so as it was won by a "local".

Gavin Jones and his crew in ASEA have carved for themselves a place in the record books. With their club, State and national championships they reached a pinnacle of sporting achievement for which they can be justifiably proud.

It should not be overlooked that three of the first five boats in the National championships were from this club; in itself an outstanding effort. My congratulations to all the crews involved.

The Flying Eleven division can be proud of their sailors.

A fine achievement in all aspects of racing, a very high standard in both club and championship racing. Congratulations to you all, sailors and officials.

It is pleasing to see crews from the Flying Elevens progressing to the sixteens, to those I say, "welcome and all the best".

The Manly Graduates, our intermediate class, are emerging as a strong group. Congratulations to Gavin Cooke and his crew for winning the State championship, a first for this club. Thank you to the officials of the class for a job well done.

Sailing officials have already been elected for next season. Gavin Jones is Race Secretary again; same Commodore; David Wylie is the new Vice Commodore.

Ian Hutchinson will be missed as an official, his drive and enthusiasm was an inspiration to all; his organisation of Old Buffers day an outstanding success.

The 1987-88 season will see new boats for Gavin Jones, Bill McMahon and David Lamond.

Last year's ASEA will race as Hooker Projects sailed by Barry Hodge, Baillieu Knight Frank as Corinthian Doors skippered by David Holmes, Sylvania GTE will be at Manly under a new sponsorship sailed by David Taylor.

International Yacht Paints will sail as Southern Cross Pools with Don Heiser at the helm.

To all who contributed to the organisation of the sailing season I say "thank you" on behalf of those who participated in the 1986-87 programme.

To all who will be racing in the forthcoming season, I say, "Good luck, and good racing".

Jim Lamond

FLYING ELEVEN DIVISION

The F11 Division completed another successful season, with the trophies being spread amongst 10 different winners.

The standard of sailing was extremely high, with three new boats being launched which supplemented a very good fleet.

There were 22 boats registered and we averaged 15 starters each week.

The results of the principal events within the club, were as follows:-

Club Championship

1. Schemer — Michael Holmes and Myles Boylan
2. Hi-Roller — Phillip Cooke and Daryl Milham
3. Maybe — David Holmes and Nick Schofield

Point Score

1. Hi-Roller
2. Schemer
3. Maybe

Golf Club Trophy

1. On the Boyle — Bret Boylan and Nathan Schofield

We had seven starters in the National Championships at Pittwater in January, and the Club had their own well patronised spectator boat, to which thanks go to Sandy Schofield.

Our best result went to Hi-Roller which finished fourth after a close sailed series.

Hi-Roller also sailed well to finish 2nd in the State Championship.

The Club 16ft skiff "elevenses" continues to provide a learning platform for our budding skiff sailors, with junior crews taking to the water most weekends under the guidance of Ross Gibson.

The sailors would like to thank all the trophy donors, whose generosity allowed a trophy to be awarded to every race held in the club.

I would also like to thank Bob May for once again starting the fleet, and to the Club and Officials who assisted throughout the season.

The Club can be very proud of Wal Standing, whose services to the NSW F11 Association over some 18 years were recognised at the Annual General Meeting held in June, where Wal was awarded Life Membership of the Association. Wal is a past President and Treasurer of the Association and one of only three Life Members.

Hugh Cooke

MANLY GRADUATE DIVISION

The past season saw another successful year for the MG's in the club. The highlight of the year being the bringing home of the State Championship Title for the club.

The State Titles, this year sailed at Gosford Skiff Club, were convincingly won by Que' sailed by Gavin Cooke and Brendan Stallworthy, defending champions Wal and Wal Millican came eighth.

Back on the home front Wally redeemed himself by taking the Club Championship ahead of Que', with Que' taking out the point score.

The fleet grew to 11 boats this year with up to 10 boats sailing each week. Next season should see a few new boats with Shane Gallagher putting a new boat on the water, and Suzy Ebeling acquiring DIP, second placed in the last two state titles.

Gavin Cooke

MANLY 16FT. SKIFF GOLF CLUB

Big hitter Wally Ballard saved one of his best rounds until last to sneak home to win the Manly 16Ft Golf Club's major trophy the annual pointscore.

For the first time in years, four players were in contention going into the last round at the long Mona Vale layout.

Pacesetter Robyn Flett, Ballard, George Marley, Ron McInness and Terry Hoskinson were all in with a chance of taking out the prestigious trophy.

But a steady 33 stableford points by Wally was just enough to beat Robyn by 2 points 346 to 344. Third was George Marley on a countback from Ron McInnes, both on 339 points.

Fifty members played with the club during the year with a regular roll-up of 40 players for most rounds.

The competition between members for the major trophy this year is again close with only a few rounds left to play.

Monthly winners so far are George Coote at Warringah with 51pts; Kay Coote, Wakehurst (47); Tony Isles, Warringah (47); Michael Deacon, Long Reef (45); Rob Brimmer, Warringah (39); Ron Morton, Balgowlah (41) and Ian Gray, Balgowlah (45).

Good management by club treasurer Peter St John and secretary Ian Gray once again saw a free picnic day at Collins Flat and great prizes at the presentation dinner at the Sailos.

Finally, thanks to our trophy donors for their support.

John Ballantyne

TROPHY WINNERS

ASEA (Gavin Jones, Andrew Stabback, Phil Van Laeren)
Club Trophy, A.L. Schultz Memorial Trophy, Jim Rando Trophy, Club championship overall and Spring Pointscores.

FIBREGLOSS INTERNATIONAL (Bill McMahon, Ian Vidal, John Doyle)
J.G. Graham Trophy, A.V. Jennings Homes Trophy, Club Trophy, Tru-Flo Sails Trophy, C.A. Gibson Memorial Trophy.

BAILLIEU KNIGHT FRANK (David Lamond, Mick McMahon, Adam Hurt)
Commodore's Trophy, George Fitzgerald Trophy, Col Crawford Motors Trophy, Club Trophy.

BUCKLE TOYOTA (Greg Field, John Sherwood, Ken McIntyre)
Club Trophy, Summer Pointscore.

CHEETAH (Ian Hutchinson, Ian Graham, Steve Iles)
Valvoline Trophy, Club Trophy.

G. & G. MORGAN (Geoff Morgan, Barry Hodge, Tony Schultz, Mark Ryan).
Carl and Robin Schroter Memorial Trophy, Manly Boatshed Trophy.

TOOHEYS DRAUGHT (Steve Norbis, Steve Polkinghorne, Peter Wettstein)
Bob Lundie Trophy.

ANZOL PAINTS (Mark Graham, Brad McMahon, Jeff Goodwin)
Russell Slade Trophy, Bryan Symons Solicitors Trophy.

SHARP (Mick Thompson, Phil Rosati, Andrew Holdom)
Nancy Kirkwood Trophy, Ben Cooke Memorial Trophy, Club Trophy, Autumn Pointscore.

NCR COMPUTERS (Matthew Triglone, Mark Schultz, Peter Wilson)
Tom Fawkner Memorial trophy.

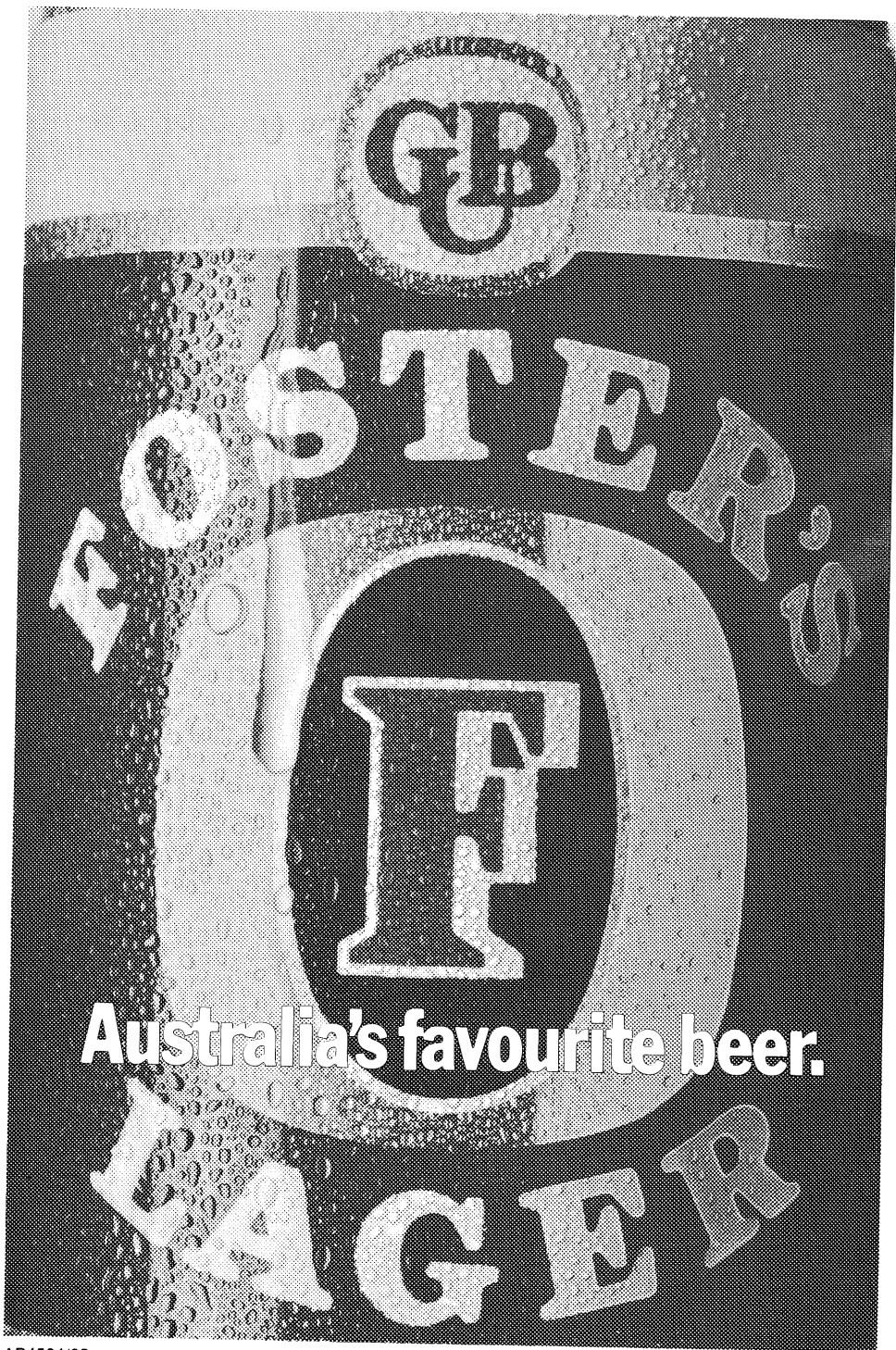
HONEYWELL (Dave Wyllie, Steve Bush, Mark Wittenvan).
ASEA Trophy, Koomooloo Trophy and Tighe Cup.

SOUTHERN CROSS POOLS (Don Heiser, Mark Hogan, David Bellamy)
ANZ Bank Trophy, Roscoe Brown Privateer Trophy.

MICHAEL WINTERS BUILDERS (Mike Winters, David Morrow, David Redding)
E. Mitchel and J.A. Forsyth Trophy.

ELEVENSES (Flying Eleven Sailors)
Ramsay Alarms and Safes Trophy.

JOHN TIERNEY ANNUAL TROPHY — Gavin Jones.



Australia's favourite beer.